

## NHR AGROPARTNERS

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### Sales professional

NHR Agropartners is looking for a motivated Sales Professional- Senior Level, for our premium Agricultural brands DEUTZ- FAHR, JCB AGRI, Poettinger, Hardi, Bogballe and few others.

#### Main responsibilities:

- Present, promote, and sell products using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/ potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Maintains professional and technical knowledge by attending educational trainings.
- Contributes to team effort by accomplishing related results as needed.

#### Requirements:

- Preferably university degree with strong tie to Agriculture.
- Technical affinity, comprehensive knowledge of products and services offered.
- English (written and spoken).
- 3+years' experience in sales for Senior level, preferable from the field of technical sales; agricultural and construction machinery and tool business.
- Strong presentation skills, persuasiveness.
- Ability to travel app. 80% of the time in the field.
- Team player.
- Valid Driver Licence "B".
- Computer Literacy (MS Office, Outlook, preferable NAV Dinamycs).

#### ABOUT NHR AGROPARTNERS:

NHR Agropartners (www.nhr.ro) is an Austrian owned company (www.vait.com), headquartered in Bucharest and active in the agricultural machinery field, covering equipment sales and aftersales operations. As of today, NHR is operating 11 branches across the country and employs +200 people in Sales, Aftersales and Admin. We are in business since 2000 with steady growth in number of machines sold, as well as number of people employed.

Our young team is striving to become the leader in the industry, a reliable partner to the farmers and to our suppliers. Sustainability is one of our key-elements of success, well trained and dedicated employees, strong brands and loyal Farmers grew NHR to the level of today.

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Firmă Certificată  
ISO 9001, ISO 14001

